

Trinity Health and Heritage Provider Network Launch National Population Health Partnership

National health care organizations join forces to advance population health management through full-risk, delegated care coordination

Livonia, Mich., and Marina Del Rey, Calif. (PRWEB) January 13, 2015 -- Trinity Health, one of the nation's leading health systems, and Heritage Provider Network, a global pioneer in coordinated care management, announced today the completion of a definitive agreement to form a joint venture, Trinity Health Partners, to provide population health management in select markets throughout the country. The partnership brings together two visionary organizations committed to redesigning health care to improve the health and wellness of individuals and communities.

"Heritage brings proven capabilities to improve and coordinate care for individuals that complement the acute care and population health initiatives we already have under way," said Richard J. Gilfillan, M.D., president and CEO of Trinity Health. "This joint venture allows us to rapidly expand our capabilities to contract with payer-partners for full-risk, capitated arrangements that will result in better health, better care and lower costs in the communities we serve. This approach is a key part of our strategy to build a people-centered health system."

The joint venture calls for the partners to build care networks in different markets that will use new models for primary care, care management, hospitalist, post-acute care and high-risk clinics to improve and coordinate care.

"We are excited to offer Heritage's population health capabilities to the broader population served by Trinity Health's expansive national hospital system," said Richard Merkin, M.D., president and CEO of Heritage Provider Network. "Our proven methodology combined with Trinity Health's broad network will offer the opportunity to deliver affordable health and wellness to more people."

Heritage Provider Network has extensive experience coordinating the care of more than one million individuals in 15 markets across three states. Its high-performing networks, which regularly receive four and five-star ratings for Medicare Advantage performance, use innovative care management protocols that improve outcomes and provide individuals with unparalleled care and value. HPN remains the largest of the Pioneer Accountable Care Organizations, (ACOs) and has developed many of the care management processes that today constitute industry standards. HPN was also the creator and sponsor of the Heritage Health Prize Challenge, the world's largest data analytics contest that sought the creation of an algorithm predicting hospital utilization.

"Population health management requires collaboration, new ideas and continued commitment to quality and safety," said Scott Nordlund, executive vice president, growth, strategy and innovation, Trinity Health. "Partnerships with organizations like Heritage allow us to bring new ideas and capabilities to our ministries faster."

Trinity Health is committed to becoming a people-centered health system that improves the health of individuals and the communities it serves. In the past year, it has taken numerous steps toward that goal,



including development of value networks and regional partnerships aimed at clinical integration, creation of models of care in retail pharmacy settings that serve people when and where they need it and plans to deliver digital wellness tools. Recently, the Centers for Medicare & Medicaid Services (CMS) announced that nine Accountable Care Organizations (ACOs) formed by Trinity Health's ministries allied with independent physicians are among 89 new Medicare Shared Savings Program Accountable Care Organizations, effective January 1.

About Trinity Health

Trinity Health is one of the largest multi-institutional Catholic health care delivery systems in the nation. It serves people and communities in 21 states with 86 hospitals, 128 continuing care facilities and home health and hospice programs that provide nearly 2.8 million visits annually. With annual operating revenues of about \$13.6 billion and assets of about \$19.3 billion, the organization returns almost \$900 million to its communities annually in the form of charity care and other community benefit programs. Trinity Health employs about 89,000 people, including 3,300 employed physicians. Committed to those who are poor and underserved in its communities, Trinity Health is known for its focus on the country's aging population. As a single, unified ministry, the organization is the innovator of Senior Emergency Departments, the largest not-for-profit provider of home health care services —ranked by number of visits — in the nation, as well as the nation's leading provider of PACE (Program of All Inclusive Care for the Elderly) based on the number of available programs. For more information, visit <u>www.trinity-health.org</u>. You can also follow @TrinityHealthMI on Twitter.

About Heritage Provider Network

Heritage Provider Network, Inc. (HPN) is on the cutting edge of the accountable care model of healthcare delivery: coordinated, patient-doctor centric, integrated health care systems that represent the future of health care in the United States. With more than 4,000 primary care physicians and 33,000 specialist physicians in 12 owned IPA's, the Heritage family of companies also include, 52 staff model medical group sites and hospice, home health and surgery center companies. HPN and its affiliates operate in California, New York and Arizona providing high quality, cost effective health care to over 1 million individuals and are dedicated to quality, affordable health care, and putting patients' wellness first. (www.heritageprovidernetwork.com)



Contact Information Eve Pidgeon CHE Trinity Health <u>http://www.trinity-health.org</u> +1 734-343-1270

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